



# vista

the newsletter from The Climatec Group

**Now in our 30th Year of successfully supplying quality uPVC and aluminium windows, doors and conservatories**

**Summer 2023**

Time flies when you're having fun!! And before you know it Summer is over, the children are back at school and Autumn is on it's way.

We've enjoyed celebrating our 30th birthday during the last six months which culminated with a big summer party for all. Office staff, sales reps and production staff came together at our local rugby club to enjoy food, drinks, dancing and a bit of magic to celebrate the company reaching this milestone.

We also had a visit from Martin Hitchin, CEO of REHAU, along with their Sales Director Barry Gilligan, Steve Tonkiss, Head of Sales South, Luke Boban Area Sales Manager and Stephen Beresford Head of Marketing to celebrate the 30 years of collaboration between ourselves and REHAU. Climatec's Steve Barker and Phil Bates were presented with a certificate and glass plaque and we all enjoyed the cake they bought for us as well!



It was great for REHAU to be given the opportunity to take part in Climatec's 30th anniversary celebrations. As their business partner for the last 30 years, it has been a pleasure to see Climatec's business grow from strength to strength. The collaboration of both companies during this time has resulted in a successful close working relationship based on trust, dedication and most importantly teamwork. Over the years the marketing, sales and technical departments of each company, as well as the Directors have formed close working relationships. In particular, the long serving employees for each company have been an integral part to the success of Climatec Windows. Congratulations to everyone at Climatec and we look forward to celebrating with them and continuing the successful business relationship that we have built together.

Barry Gilligan, Sales Director



The first half of this year also saw an increase in production. As 2022 came to an end, industry chat was rife with anticipation of a slow start to 2023. With the cost of living rising and money being tight, home improvements wasn't thought to be high on anyone's list of things to do. Optimism for window and door orders was low.

However, that was soon proven wrong and our customers continued to surprise us with volume of orders, excelling our expectations and heading into the second half of the year with renewed optimism.

We're looking forward to see what Autumn/Winter brings for our uPVC and aluminium production facilities.



**Manufacturers and suppliers for the window industry**

Specialising in UPVC and Aluminium products for the retail and commercial markets



[www.climatec-windows.co.uk](http://www.climatec-windows.co.uk)  
Tel: 01702 613733



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# ENHANCED ALUMINIUM PRODUCTS

# ALUK<sup>®</sup>

Alu-tec are now in the position to supply **Part L compliant** products thanks to the new enhanced profiles from AluK.

These new profile systems released with the suffix 'HI' have been slightly tweaked to include a new foam insert which enables us to provide windows and doors with U Values of 1.4 or better in order to comply with the latest building regulations.

The following products will now be manufactured using the HI profile system:-

## WINDOWS:

58BW Casement HI  
58BW Flush HI  
58BW ST HI Steel Replacement  
58BW ST Flush HI Steel Replacement  
58BW TBT HI

## DOORS:-

58BD HI Door (incl French)  
BSF70 HI Bifold Door  
S140 Sliding Door\*  
*\*This sliding door is a new product due to be launched soon (see article below)*

## EXCEPTIONS TO THE ABOVE:-

Flush Doors are currently not compliant with Part L Regulations and do not achieve the correct U Values

The BSC94 Inline Sliding door does not meet the U Values required but these have been certified as an energy rated 'C' product to comply.



Consumer product cards and technical data sheets for all HI products available can be found on the Alu-tec website in the Information Centre.

[www.alu-tec.co.uk](http://www.alu-tec.co.uk)

# NEW ALI SLIDING DOOR (S140)

# ALUK<sup>®</sup>



Aluminium profile supplier AluK have introduced a sliding door that achieves U Values that comply to the latest Part L regulations. Up until now their patio doors have failed to reach the U Values required and their BSC94 sliding door has only recently achieved a 'C' energy rating for compliance.

The S140 Inline sliding door has a slimline outer frame with a flush frame-sash sightline and is available with dual and triple tracks for a range of sliding configurations.

The door is not currently Document Q compliant, but AluK have assured us that the enhanced security certification PAS24 (and subsequent SBD status) will be addressed as a priority.

The door is currently being trialled in our aluminium factory, with a test sample showcased in our brand new aluminium showroom area. Details of a launch date will be communicated in due course, but in the meantime, product cards and data sheets are available for your perusal in the information centre of the Alu-tec website.



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# NEW PRODUCTS COMING SOON

## SWEET! DOOR FURNITURE

Brisant Secure who supply us with our 3\* high security Ultion cylinders have also designed a range of door furniture that is elegant as well as corrosion resistant.

The Ultion Sweet Furniture by Brisant-Secure boasts an 'edgeless' design that carries through their portfolio of hardware, from handles to knockers, escutcheons to numerals and the Climatec Group are pleased to announce the launch of this hardware as part of their range of door furniture.

Order forms and spec sheets will be updated in due course.



### PRODUCTS AVAILABLE:



Lever/Lever



Lever/Pad



Lever/Lever  
2 Star



Lock Lock  
2 Star



Patio Door



Patio Door with  
Lever



Knocker  
2 Part



Knocker 2 part  
& spy hole



Urn Knocker  
& spy hole



Finger Pulls



Escutcheons



Numerals



- Layered with multiple coatings of brass and nickel for corrosion resistance.
- Over 8000 hours of salt water testing. 30x more time than required for the EN 1906:2012 corrosion standard.
- 20 year Anti-corrosion guarantee
- Colour options available: Black, Chrome, Gold, Rose Gold, Stainless Steel, Anthracite Grey and White. **Please note:** not all colours are available for every product.



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# TRICKLE VENTS - HIDE THEM AWAY!



There was no hiding the fact that window companies were not impressed with the new Part F building regs that stated 'any replacement windows in habitable rooms must have background ventilation such as trickle vents'. And more importantly neither were the homeowners, who after having spent months deciding on what style and colour of window they want to purchase, were told that they would have to have a slot routed out of the frame or sash and a trickle vent put into it!

The industry thankfully put their heads together and we were soon in possession of prototypes of concealed trickle vents and overhead vent hoods, which we trialled and tested until we found the most suitable for our product range.

The Residence Collection have now launched a dedicated trickle vent cover compatible with both R7 and R9 windows which hides the vent when placed in the frame. Made from aluminium it is available in their range of foil colours to match the main window profile.



Climatec are also able to offer a similar product for our REHAU and Calibre windows to conceal these slot vents so you can let your customer's know that not only will their windows look great, they will also comply with building regulations for adequate ventilation in their home.

Both REHAU/Calibre and Residence options are now available to see in our showroom.

## CONTEMPORARY WINDOW & DOOR PRODUCTS



Our showroom flush sash windows are now sporting the new contemporary window handles from Coastal.

UPVC smooth foiled windows partnered with contemporary window furniture is ideal if you want to move away from the traditional heritage style of a flush window and create a new look, modern and stylish window for your customers.

These can also be used on our aluminium windows with the slim handles perfectly suited to the slimline frames of our windows.

The handles are available in black and stainless steel.



Coastal have also launched a range of contemporary door furniture.

Flat Pull Bars, Square door knobs and sleek lever handles look fabulous on our aluminium and upvc doors.

These high quality products are manufactured from 316 Marine Grade stainless steel and therefore corrosion resistant. A selection of some of the products available are shown here.



More information on all products will be available on our website in due course.

## Ready for some smart tech?

The Ultion Nuki offers another smart door option for homeowners looking to upgrade their locking systems for their front door. This technology works with Ultion's 3\* cylinder to provide the customer with a safe and secure door system.

- Control your door lock from your phone
- Auto-unlock on approach and locks again after
- Unlock your door with your fingerprint, use the wireless keypad or a key fob.
- Send electronic guest keys
- Use existing external handle – no drilling or wiring
- Fitted and working to UK doors in minutes
- External cylinder for extra peace of mind
- Can be linked to Alexa, Google and Apple Home



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