

vista

the newsletter from The Climatec Group

Now in our 28th Year of successfully supplying quality windows, doors and conservatories

Summer 2021

Summer maybe finally here, but for most of us summer holidays abroad are still a 'no no'!

And it appears that this is the reason that we all seem to be busier than ever with the UK public seemingly spending their holiday funds on home improvements instead. We've even heard of installers booking jobs in throughout December already!

While the demand by homeowners brings us nice order books, the issues experienced by the whole industry are still rolling on. Supply problems, price increases and labour shortages are still prevalent and now the country is out of lockdown, it appears we are now having to deal with the new 'pingdemic' thanks to the NHS Track and Trace system.

We will continue to keep you up to date on production processes and our team are constantly working around the issues to provide your jobs as soon as is feasibly possible.



WIN JOHN LEWIS VOUCHERS WITH OUR NEW COMPETITION!



We love to see installation images of the products we manufacture, and we love to show them off!

So, the marketing team are today launching Vista's competition for the top two installation images of the quarter with the winning installer receiving a £50.00 John Lewis voucher and the runner up receiving £25.00. We will also showcase these winning images on Social Media too for added PR.

Simply send us your image of that impressive ali bifold door you've just installed, or maybe it was one of our fancy Period Doors that looks amazing in place. You may have captured a fabulous photo of a recent home renovation using uPVC or aluminium windows?



Email your photo along with the Climatec or Alu-tec job number to Jayne at j.lovett@climatec-windows.co.uk and the winner and runner up images will be printed in the next issue of Vista, as well as being posted on our facebook and twitter pages too.



Competition Terms & Conditions: Entries are to be emailed only. You must have permission from the homeowner to share the image of their property. By entering the competition you agree to The Climatec Group sharing your photos in Vista and on Social Media. The top 2 photos will be chosen by an impartial team of Climatec Group employees. The winner and runner up will be the two photos with the most likes at 5pm on 31/09/2021 which will be announced in the Autumn issue of Vista in October 2021.

IN THIS ISSUE:

- New Colour Choices and Finishes from AluK
- The F82 Bi-fold Door from Alu-tec has new features and improvements
- Aluminium Price Increases
- Product Updates
- Machinery Investment
- ...and more.

 **Climatec**
Group

**Manufacturers and suppliers for
the window industry**

Specialising in UPVC and Aluminium products
for the retail and commercial markets

 **Climatec**
Windows & Doors

www.climatec-windows.co.uk
Tel: 01702 613733

 **Alu-tec**
Windows & Doors

www.alu-tec.co.uk
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NEW COLOUR CHOICES AND FINISHES FOR ALU-TEC

AluK have launched their new Colour Collection with a huge range of exciting colours and finishes now available for your aluminium window and door options.

With 66 colours and finishes now available, the collection combines four high-quality colour ranges - **Elements**, **Homestead**, **Spectrum** and **Urbane** (see below). All offering a wide choice of durable coatings that are extremely resistant to scratching and corrosion.



ELEMENTS and HOMESTEAD are powder-coated ranges aimed at the retail market

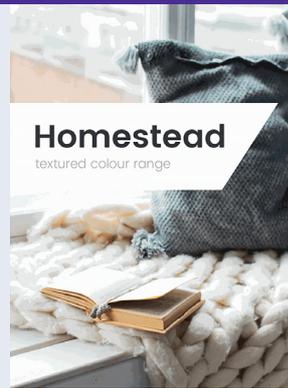


Elements

vibrant colour range



Elements is a matt colour range inspired by nature and offering rich colours and versatile shades. A tough powder coating that combines a contemporary matt look with the ability to withstand scratches and knocks. It is extremely hard-wearing and offers a low maintenance solution for high-traffic areas.



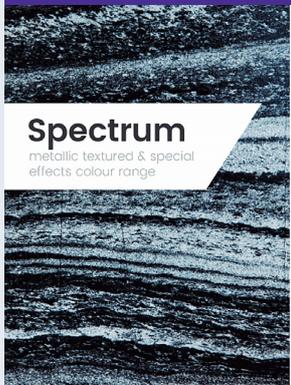
Homestead

textured colour range



Homestead is a textured colour range, inspired by the appreciation of tradition and offering warm tones and classic shades. A tough powder coating that combines a contemporary textured range of colours with the ability to withstand scratches and knocks. Homestead features a soft-feel, low-gloss finish which helps to disguise surface imperfections. It is extremely hard-wearing.

SPECTRUM and URBANE reflect the colours, textures and finishes dominating the commercial market.



Spectrum

metallic textured & special effects colour range



Spectrum is a textured metallic colour range, inspired by the sophistication of architecture and offering stylish tones and refreshing shades. A super durable finish, formulated in an advanced polyester resin, this range offers a wide array of textures and metallic effects that provide enhanced colour and gloss retention properties.

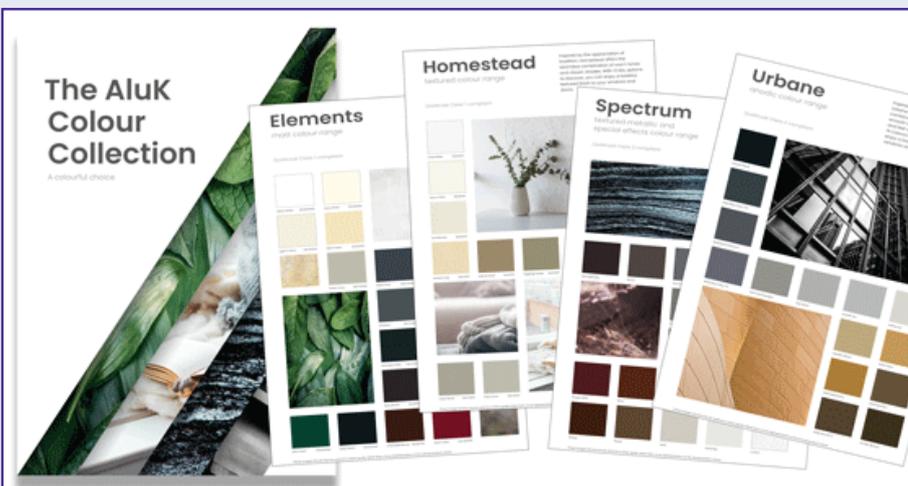


Urbane

anodised colour range



Urbane is an anodic colour range with distinctive combination of robust tones and smooth shades that match the look and feel of an anodised finish. An attractive metallic finish using super durable polyester technology to offer a long service life.



The AluK Colour Collection brochure is now available on our website www.alu-tec.co.uk and shows all the colours and finishes now available.



THE F82 BIFOLD DOOR NEW & IMPROVED FEATURES



Alu-tec's Luminia F82 Bifold is about to be enhanced further with new and improved features recently introduced by AluK.

This contemporary, stylish bifold door is a popular choice for those wanting slimmer sightlines and larger glazing units and with a 122mm slim interlock the natural light will flood in.

AluK have improved the pop-out handle for the F82, testing it to 25k cycles to simulate 80 years of use and these are now available in a brush stainless steel finish. Improved bottom rollers will enhance the smoothness of operation and provide class-leading performance, and the new features coming at the end of this month will boost the F82 in becoming the 'premium' bifold door offering.

New features coming this month..



NEW 110MM MID RAIL:

To compliment the existing 55mm mid rail - as well as creating panels you can insert a transom into the door or create solid panels in single and double doors for a uniform aesthetic.



NEW FLOATING CORNER:

Achieve the highly popular seamless look to bring the outside in.



NEW INTEGRATED CILL:

Sleek, low sightline cill developed with a new outer frame profile clips onto either side of the outer frame, further reducing sightlines.

AluK's new trade brochure is now available on our website www.alu-tec.co.uk. You can find details of all products including the new all flush windows and the SC156 Lift and Slide door which was featured in the Spring issue of Vista.



ARCHED TO PERFECTION!



When our customer wanted something special from our Alu-tec team, wheels were put in motion to provide this perfected arch door.

Quality control was key when it came to the arched shape, and only once this was approved, was the fabrication completed and the door sent off for powder coating.

The door looks so special and we're happy to showcase it here in this issue of Vista. Hopefully we'll get to see a photo of the door pride of place, once installed.



PRICE INCREASE IMMINENT FROM ALU-TEC

After months of price increases in the supply chain on glass, uPVC and hardware, Alu-tec had hoped to be able to stave off any price increases from AluK. Unfortunately, we have however now been informed that aluminium extrusion has not escaped the trend and an increase will soon be communicated to our aluminium customers.

Please bear in mind when quoting future aluminium jobs, that an extra 6.5% increase will be added to your orders from a date to be confirmed in August. Formal notification will be sent to you in due course.



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SLOT VENT COLOURS FOR UPVC FRAMES

As the coloured finishes for our REHAU and Residence frames grows, the need to match slot vents to these frames become harder to do.

We have done our best to match slot vents all the frame colours, except for Elephant Grey in REHAU and Residence's Silvered Oak and Coarse Lawn which will all now be supplied with an Anthracite Grey slot vent. Please note we will not be spraying slot vents for standard coloured foiled frames.

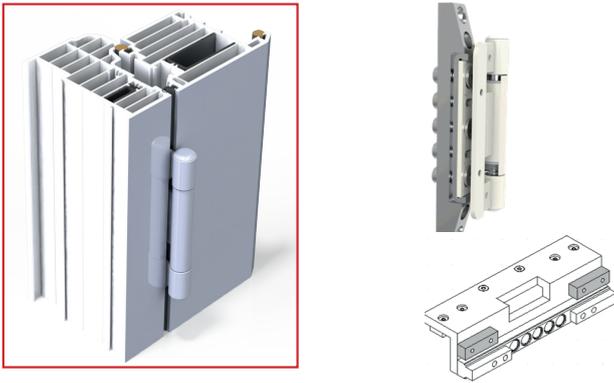
Climatec Windows have therefore produced an information sheet that tells you which coloured slot vent is available for which coloured frame. This is now available from the Technical section of our website for you to download and keep handy.
www.climatec-windows.co.uk



PRODUCT UPDATE - OPEN OUT RESIDENCE DOOR HINGE

The Residence Collection have partnered with hardware supplier SFS to bring you a dedicated 3D hinge for their Open Out Flush Door.

Each sash will only need 3 of these bespoke hinges which are fully adjustable and available in Matt Black and White.



FEATURES & BENEFITS:

- PAS 24 tested.
- Only 3 hinges required per sash
- Bespoke hinge dedicated to Residence Open Out Door sash
- No hinge protectors required for PAS24
- Fully Adjustable Horizontal +/-3mm
Height -2mm / +6mm
Compression +/-2mm

NEW HEAD WELDING MACHINES

With orders for uPVC products increasing, Climatec Windows are constantly looking for ways to improve capacity and to cope with the growing demand for windows and doors.

We have now invested in three new head welding machines for our uPVC factory, with a total of 9 welder heads between them. Two new double head welding machines will now allow for simultaneous welding of two 90° angle joints in one operation and enable us to increase capacity for the growing popularity of our flush products with ETL welds.



Urban Double Head Welding Machine

Furthermore we have also taken delivery of a new ROTOX five head combination welding machine to give us far more accuracy and efficiency as well as flexibility.



Rotox Five Head Combination Welding Machine

FULLY INTEGRATED WINDOW DESIGNER SOFTWARE UPGRADE

Over the coming months we will be upgrading our window designer software in a way that will transform our business and make a significant difference to our customer experience, which we admit during the pandemic has been somewhat lacking.

From a customer point of view there will be a new easier to use mat list for our core REHAU T70 product line and further developments to our other mat lists will also be ongoing, this will benefit all customer who currently use our cloud based quoting and ordering facility.

As part of the improvements to our internal processes we shall be implementing a fully automated stock ordering system where materials for orders are allocated and ordered automatically as an order is processed, the advantage of this will be that we will have Realtime access to very accurate stock and work in progress without having to rely on a manual process.

Another part of our software upgrade will be the introduction of bar code system to track items through the factory and importantly to ensure that when goods are loaded on to our lorries they are scanned on.... only when all items, including ancillaries, are fully scanned will delivery vehicles be allowed to leave the loading bay, this we hope, will resolve one of the major problems experienced in our industry which is incomplete deliveries.

Further developments, in time, will include the addition of "FENGO" which will enable those who are able to fully embrace technology to input survey details directly from a tablet into our Window designer for the cloud.

We are sure all customers will welcome this move which will be a considerable investment for our business both financially and in set up time.

